Spring 2015



THE MIDNIGHT SUN

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LETTER FROM CEO

Dear Shareholders,

Happy spring! As we enter the season of new beginnings, there are exciting developments that are underway for KIC and its family of companies. With our new senior management team in place (you will meet a few of those team members in this issue), our focus is to increase business and grow our companies in the federal contracting arena.

The growth of opportunities can also be seen here in our own backyard. KIC's wholly owned subsidiary Midnight Sun Global Services LLC has partnered with NANA Management Services and CPD Alaska LLC on a contract with Shell on its summer 2015 exploration. Midnight Sun's role will be to provide office space, personnel in the radio communication centers and expeditors.

We are in the process of updating our corporate logo. A corporate logo is important for a corporation since it is viewed by customers, business partners and Shareholders. The Board and management are working together to bring about improvement at KIC, and a new logo can be a signal to those who interact with our Corporation that a change is occurring. So, in choosing a new design, we are looking to develop a logo with a more modern flair, but we want to retain those elements of our old logo that are important to the community.

We'd like to congratulate our high school graduates! Our scholarship deadline for the fall semester is August 1, 2015. Our scholarship application is available for Shareholders and Shareholder Descendants on our website at www.kikiktagruk.com, or it can be emailed or faxed upon request.

May your spring hunting be fruitful, and look forward to our next quarterly newsletter that will be sent out in the summer months. If you have stories or pictures to share, please send an email to Nicole Stoops at nstoops@kikiktagruk.com. We love spotlighting our Shareholders and their accomplishments!

Sincerely,

Will Anderson President/CEO

THE ANNUAL MEETING



"A POSTIVE PRESENCE IN

"A Positive Presence in the World" was this year's Annual Meeting of Shareholders theme. The Annual Meeting of Shareholders for the year ending December 31, 2013, was held in Kotzebue on March 17, 2015, in the Kotzebue Middle/High School cafeteria. An estimated 300 Shareholders and their Descendants were in attendance. One of the items on the agenda was to elect two board members for three-year terms. Members elected were Martin Shroyer (incumbent) and Margaret Hansen.

The financial results and operations updates were discussed, and there was an introduction of Kikiktagruk Iñupiat Corporation (KIC) staff members in each business line. Our Shareholders had a question-and-answer segment of the meeting, and various topics were mentioned, including after-born enrollment, the importance of KIC's scholarship program and KIC's land policies.

Door prizes included cash, stove oil, gasoline and two grand proxy prizes of \$1,500 each. Proxy prize winners who voted before the proxy deadline were Neva Davis and Walter R. Thomas.

Shareholders dined on prime rib, turkey and caribou stew prepared by KIC staff. KIC's Annual Meeting for the year ending 2014 will be held in the fall of 2015.

THE WORLD"

NEW BOARD MEMBERS

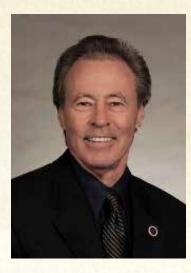
Shareholders elected two board members to serve three-year terms. Martin Shroyer was re-elected as he was the only incumbent to run. Margaret Hansen was also elected; she took the seat previously held by Charlie Gregg, who chose not to run for the Board.

Martin currently works at the Kotzebue Electric Association as an office manager. He also currently holds a seat on the Native Village of Kotzebue IRA Council.

Margaret is currently employed with the State of Alaska as the local government specialist. She has also served on the Northwest Arctic Borough School District as the treasurer for the last 10 years.

The Board of Directors wish to thank Charlie Gregg for his service on the Board, not only for the past three years, but for the terms he's served from 1994-1996 and 2003-2008 and, most recently, 2012-2014.

Harold Lambert, KIC Board Member



EXECUTIVE SPOTLIGHT: DON CÔQAYOHÔMUWÔK CHAPMAN SENIOR VICE PRESIDENT OF KIC

A top senior advisor on Native American affairs, Don Chapman has been named senior vice president of Kikiktagruk Iñupiat Corporation.

Since his departure from the first Obama administration, Chapman

served on three contracts with the U.S. Institute for Environmental Conflict Resolution/Udall Foundation, supporting the White House National Ocean Council in strategic areas of tribal outreach, participation as it applies to tribal engagement in the regional planning body process, coastal marine spatial planning and the facilitation and outreach to tribes on the National Ocean Policy and Implementation Plan.

Over the past three years, he has served in various leadership and subject-matter-expert roles as president of the Uncas Consulting Group and as a senior strategist for Blue Stone Strategy Group, a Native American executive consulting firm, and facilitated multiple acquisitions of federal-contracting businesses.

As a consultant for the Native American Contractors Association (NACA), Don advised hundreds of tribally owned and individually owned Native businesses, federal agencies and investment groups concerning energy, and other economic-development endeavors.

Chapman served in many senior executive manager capacities with the Wyandotte Tribal Corporation, Chenega Advanced Solutions and Engineering, TKC Communications and as a senior PTAP consultant for the National Center for American Indian Enterprise Development Washington, D.C., office. Chapman also worked in the private technology sector as a design engineer in the Ericsson Cell Phone Design Group, as a partner in Mechtronics Sales and as vice president of operations at Professional Electronics.

QUICK FACTS

HIGHLIGHTS:

- Member of the Mohegan Tribe of CT
- Native American Music Awards (NAMMY) recognized Native American musician, performer and entertainer, appearing regularly with Firefall's Larry Burnett
- First-ever senior policy advisor on Native American Affairs at the U.S. Department of Commerce
- Developed and implemented the Department of Commerce Tribal Consultation Policy across all of the Commerce agencies
- Appears regularly around the U.S. as a keynote speaker, panel expert and guest at many universities as well as various Native American conferences and symposiums

ADVISORY BOARDS, COMMITTEES AND PROFESSIONAL ASSOCIATIONS:

- Town of Leesburg Economic Development Commission (Vice Chair)
- Loudoun SBDC (Federal Contracting Counselor)
- National Maritime Law Enforcement Academy (Advisory Board)
- Native American Contractors Association (Senior Economic Development Strategist)
- Blue Stone Strategy Group (Senior Federal Strategist)
- Washington College Parents Council (Council Member)
- Battelle Memorial Institute CMSP AT (Steering Committee Member)

FROM FISHING SCHOOL TO LAW SCHOOL THANKS TO MY AHNA

My ahna, May Thompson, tried to teach me to watch my pole while ice fishing. Unfortunately, I was so curious about all of the other ice fishing holes that mine went unattended and, when I returned, the pole was gone. I have never been able to master the fishing skills my ahna tried to teach me, but I have always kept a curious and eager mind.

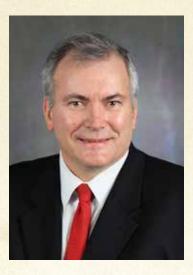
> My parents did a great job of helping me believe I could do anything if I worked hard to achieve it. We moved away from Alaska when I was young, then I moved to Provo, Utah, to study history-education at Brigham Young University. After I graduated,

I worked as a teacher and with struggling youth and people with mental disabilities. I decided to obtain more education so I could find another way to help people.

My husband and I applied to law school together. Law school seems like one of the most challenging things a person can face, but on the other hand, it is fun in a weird way, like a fish having fun swimming upstream. Nothing comes easy. For every 10 feet we swim upstream, the current pushes us back nine. But I never look back and regret swimming.

I am excited to see where my education will take me and whom I will be able to help in the future. For now, I am enjoying learning and having fun outside of the classroom, too.

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SUBSIDIARY EXECUTIVE SPOTLIGHT: JEFFREY D. HICKS, CEO AND PRESIDENT OF MIDNIGHT SUN TECHNOLOGIES INC.

Jeffrey Hicks brings to Kikiktagruk Iñupiat Corporation's newest 8(a) subsidiary a proven background in strategic business development. Jeffrey

is president and CEO of Midnight Sun Technologies (MST), a wholly owned subsidiary of Kikiktagruk Iñupiat Corporation.

Jeffrey is instrumental in establishing the technological and commercialization roadmap for both federal and commercial markets.

Entrepreneurial-minded, with a clear sense of direction and priorities, Jeffrey has established a clear record of making exceptional decisions in order to lead companies to record levels of performance. Over the course of his career, Jeffrey has directly or indirectly generated approximately \$141.5 million in gross revenue for his two companies, representing an estimated \$11.5 million in bottom-line profitability.

Prior to MST, Jeffrey was a founder and former chief executive officer of Persistent Sentinel. Under his leadership since 2011, Persistent Sentinel's security and surveillance business grew into a robust company with projected cumulative revenue in excess of \$1 billion-plus by the end of 2020. While his responsibilities were diverse, Jeffrey focused on formulating strategic business plans, instituting revenue enhancement and cost-education initiatives, updating the business model to ensure the firm's longterm success, and executing business-development campaigns designed to deliver the best return on investment in order to achieve key financial and growth improvement-objectives.

Prior to forming Persistent Sentinel in 2011, Jeffrey was the chairman and CEO of 21st Century Systems. He joined the firm in 2001 as the chief operating officer following his tenure in the U.S. Navy as a nuclear submarine officer. After rising to president, and recognizing the company's potential, Jeffrey was able to orchestrate a buyout and acquired full operational control of the firm in 2006. He then dedicated himself to growing a profitable enterprise, as he led 21CSI to one of the leading software R&D businesses in the entire country for eight straight years, as documented by U.S. Innovation.

Jeffrey earned his Bachelor of Science in mechanical engineering with high honors from Auburn University and has subsequently received two Master of Science degrees in applied physics and astronautical engineering from the Naval Postgraduate School in Monterey, CA. Currently, he has completed 40 study hours towards his Ph.D. in information technology at the University of Nebraska.



THE CRIMINAL INVESTIGATION TASK FORCE PROJECT

In May of 2013, KIC Facilities Management LLC (KICFM) was approached by Army Contracting Command (MICC – Fort Belvoir) to build a secure room and a sensitive compartmented information facility (SCIF) for a unique U.S. government organization called the Criminal Investigation Task Force (CITF). CITF conducts worldwide investigations of

suspected terrorists and trains Criminal Investigation Division (CID) special agents to assist the Special Operations Command (SOCOM) with battlefield crime-scene processing and evidence collection at the point of capture.

On September 20, 2013, the government awarded an 8(a) direct award for this design/build, firmfixed-price construction opportunity in the National Capital Region. This project presented a wonderful opportunity for KICFM and its sister company, Alaska Universal Services (AUS), to work together. Eleanor Davis, general manager, assigned Marvin Watson as project-management support.

Marvin states, "We met the challenges, overcame the obstacles and stayed focused throughout to meet the customer's demands and expectations. We all managed to come together as a team and, with a couple schedule adjustments, we all walked away feeling the project was a success."

Unfortunately, the project is not authorized to be photographed unless it is for official government use. We can, however, recognize those who made key contributions to making this project a success – "Thank you" to the respective leadership teams and project personnel of KIC Facilities Management and Alaska

Universal Services!

Marvin says, "This is not normal construction with a view. We had to install sheet metal over the windows to block the view of the exterior areas."



In loving memory OF ALL OUR DEARLY DEPARTED SHAREHOLDERS

WE NEED YOUR ADDRESS

Planning a move? Update your address by emailing Julie Sampson at jsampson@kikiktagruk.com.

CALENDAR OF EVENTS

DATE & TIME	EVENTS	LOCATION
June 4, 5:30 p.m.	Land Committee Meeting	KIC Board Room
June 22, noon	Policy Committee Meeting	KIC Board Room
June 23, 5:30 p.m.	Finance Committee Meeting	KIC Board Room
June 25, 5:30 p.m.	Regular Board Meeting	KIC Board Room
July 21, 5:30 p.m.	Finance Committee Meeting	KIC Board Room
July 23, 5:30 p.m.	Regular Board Meeting	KIC Board Room
August 25, 5:30 p.m.	Finance Committee Meeting	KIC Board Room
August 27, 5:30 p.m.	Regular Board Meeting	KIC Board Room

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