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## CHAIRPERSON'S LETTER

Dear Shareholder,

2017 is behind us, and we are ready for the new year! 2017 was a busy and exciting year for our Corporation, and the Board is very happy to have been able to declare a \$3 per share dividend for shareholders of record on November 27. The dividend was paid on December 6. Giving back to our shareholders is a priority for the Corporation.

The Board and management have continued to concentrate on making KIC successful for our shareholders, and the 2017 financials will be reflective of the efforts that have taken place over the last 12 months. As part of our continuing financial performance improvement efforts, the

Board is currently in the process of recruiting for a new president and CEO to head up KIC in the Kotzebue office.

Under the Alaska Native Claims Settlement Act (ANCSA) and Alaska law, KIC corporate stock is treated differently than other property upon the death of the owner. For KIC to transfer your shares and reissue any outstanding checks upon your death, you must have a will or transfer form on file so your shares go to the person you designate. KIC currently does not have wills or transfer forms for a number of our shareholders, 70 percent of whom are 55 and older. You and your family members must fill out affidavits in order to transfer shares. To get a copy of these forms, visit the KIC website at [www.kikiktagruk.com/shareholders/benefits/](http://www.kikiktagruk.com/shareholders/benefits/).

Fax completed forms to 907-442-2165, attn: Shareholder Relations Coordinator.

We look forward to 2018 and concentrating on the Corporation's profitability. The KIC Board of Directors strives to enhance the benefits to our shareholders. We will be working hard with our management team for long-term stability and growth.

Wishing you joy and prosperity in the new year!

Arriiga Taikuu,

Cheryl Edenshaw  
KIC Board Chair

## WANT A HUNDRED BUCKS?

Update your records for a chance to win \$100 cash

Maintaining current records for our shareholders is an ongoing effort, so every month KIC gives away a \$100 cash prize, drawn from the names of all shareholders who have submitted any of the following:

- Completed stock will
- Copy of birth certificate
- Completed W-9
- Copy of identification
- Copy of tribal verification

**Winner of the August 2017  
\$100 cash prize is: Rochelle Gall**

**Questions?** Contact the Kotzebue office at [info@kikiktagruk.com](mailto:info@kikiktagruk.com) or by phone at 442-3165.

*The KIC Board of Directors hopes all our shareholders and families had a happy holiday season.*



AUS and its strategic partner Bluefin started work on a large preventive maintenance and inspection project at Fort Hood, Texas. This project entails the inspection of more than 3 million square feet of roofing at the military installation, along with cleaning, conducting preventive maintenance, making minor repairs and documentation.

## // STUDENT SPOTLIGHT //

### LIKE FATHER, LIKE DAUGHTER: ROQUEL ULUQLUQ MILLS-BAIN STUDIES FOR A CAREER IN CORRECTIONS



KIC descendant Roquel Uluqluq Mills-Bain is way ahead of most American 19-year-olds: She already knows what she wants to do for a career and is well on her way to achieving her goal.

"Rocci," as most people call her, is determined to become the warden of a prison or jail and is currently studying criminal justice as a sophomore

at the University of Alaska Fairbanks. It's not as unusual a choice as it may seem: She grew up with criminal justice in the family. Her father, Joe, is superintendent of Kotzebue Regional Jail and her mother, Judy, works for the Kotzebue Police Department.

Growing up, Rocci visited her dad and mom at work, so she is comfortable with the environment and knows the realities of working in a jail and a police department. She hopes to stay in Alaska, but acknowledges that she may be forced to look for work out of state.

"Pay is one of the main considerations, but it's not too important to me in choosing where to work," Rocci says. "What is important to me is if it's a good workplace, like if they have good employees and management."

One of the things Rocci has learned from watching her parents is that the people who work at a correctional facility can make a critical difference in long-term success for inmates both during their incarceration and after. She says, "I want to help them have a better what's called

'curtain life.' Many of them go back to the same behaviors that got them sent to prison because they don't have very much opportunity. But corrections staff can help them make decisions after they leave to better themselves and have a better life.

"They need that support and encouragement. A lot of times, they don't have people in their lives who would encourage them to go farther and do what they dreamed of doing when they were little kids."

Ever since she was a little kid herself, Rocci has dreamed of going to college and following in her parents' footsteps. As Rocci says, "It was always a plan for me. I didn't see myself doing anything other than going to school." Joe and Judy Mills-Bain clearly inspired in their daughter strong ambition and a great work ethic.

Rocci applied for a KIC college scholarship when she was still in high school and, fortunately, was selected. "I'm super thankful to KIC," Rocci says. "I did have to pay a little bit out of pocket, but that KIC scholarship really helped me financially."

In addition to being a star student, Rocci is also an occasional KIC employee. During last year's winter break from college, she scored a temporary job as receptionist, filling in for an employee who was taking time off. Then, when Rocci returned to Kotzebue during fall break, she was hired back for another three months.

Rocci has these words of advice for young people still in school: "Play it smart. Plan ahead and apply for scholarships. Do well in school."

Congratulations to Rocci on being a great student and for getting a terrific head start on your career!





KIC's new Extended Stay facility will be leased out to other companies or government agencies.

KIC has embarked on a new venture: providing comfortable, temporary housing for personnel, most likely crews working on construction projects around the region.

Marketed as "KIC Extended Stay," the housing is not specifically for KIC personnel, but will be leased out to other companies or government agencies. Commonly known as a "man camp," the facility is modelled after a well-established concept often used in oil fields and on remote construction sites.

*This is a perfect way to house workers in Kotzebue when other housing is not available*

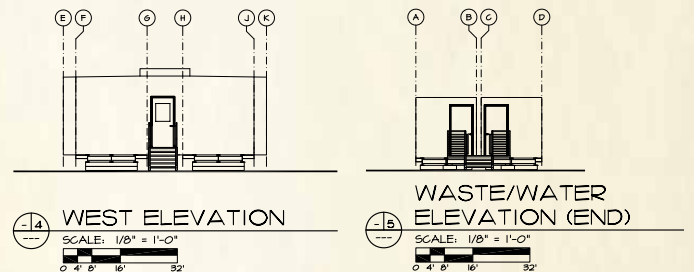
Similar to a long shipping crate in appearance, the structure features 16 sleeping rooms, kitchen and laundry facilities, a room dedicated to

exercise, a common lounge area and six bathrooms. It is located on 5th Avenue in Kotzebue.

Before contracting for purchase of the facility, KIC consulted with Maniilaq Association, Northwest Arctic Borough School District, the U.S. Coast Guard and several other organizations about their needs for medium-length temporary housing.

KIC will be able to lease it out not only for a specific construction project housing a group of people for several months, but also to house just a few people for three or four days. This is a perfect way to house workers in Kotzebue when other housing is not available.

For more information on KIC Extended Stay or to inquire about leasing it, please contact KIC's main office at (907) 442-3165 or visit the KIC website at [www.kikiktagruk.com](http://www.kikiktagruk.com).



# // ANNUAL MEETING OF SHAREHOLDERS RECAP //

KIC held our 2017 Annual Meeting of Shareholders on August 15 at Kotzebue High School. The meeting was called to order by KIC Board of Directors Vice Chairperson Cheryl Edenshaw (now Chairperson), followed by an invocation and introduction of current Board members and KIC staff.

Shareholders and their families enjoyed a delicious dinner of BBQ chicken, ribs, potatos, macaroni and green salads, followed by cookies.

One of the highlights of the evening was the presentation of the 2017 KIC Shareholder of the Year awards to Martin and Lucy Shroyer and Sophie Foster for their efforts to help the homeless of Kotzebue.

An election for two vacant positions on the KIC Board of Directors was held, and Lance Kramer and Martin Shroyer were selected by popular vote:

Former President/CEO Will Anderson gave a report on KIC and our subsidiaries, and Shareholder Relations Manager Paula Octuck provided an update on KIC's efforts to improve shareholder records and explained various shareholder services offered through KIC.

Several door prizes were awarded throughout the evening. Charlie Sours Jr. and Roy Willock won the \$1,500 early-bird proxy, while Karmen Monigold was the winner of the \$250 early-bird prize. In addition to cash prizes for shareholders and descendants, Daphne Wallace and Mahlon Uhl Sr. won gift certificates for gas or stove oil. Congratulations to the lucky winners!

## Descendants \$50/each

1. Marvin Henry
2. Helen Stein
3. Tyler Kramer
4. Cody Henry
5. Shaun Carter
6. Kayla Lane
7. Katrina Black
8. Tina Larich
9. Jake Sheldon
10. Lindsay Greene

## Shareholders \$100/each

1. Bily Lee
2. Peter Snyder
3. Elmer Thomas
4. Taliq Gallahorn
5. Michael Kramer
6. Raymond Coppock
7. John Stevens
8. Lillian Monson
9. Sophie Foster
10. Richard Hensley

Overall, it was a fun and informative annual meeting. Thank you again to all who participated.



*Presentation of shareholder report*



*Kayla Lane, descendant, choosing a door-prize winner*



*Shareholder Billy Lee receiving shareholder door prize*



*Shareholder Vivian Lane*



*Jacob Rotman*



*NANA President Wayne Westlake speaking with Board Member Harold Lambert*



# SHAREHOLDER OF THE YEAR AWARDS

## Martin and Lucy Shroyer

In years past, KIC honored our shareholders by announcing several Shareholder Recognition Awards at the annual meeting. While this hasn't been done for many years, your current Board of Directors is always focused on the concerns and needs of our shareholders and, as a reflection of that focus, we agreed to reprise the practice of issuing shareholder recognition awards.

So this year, the Board considered a number of shareholders whose actions demonstrated a dedication to the community and a desire to better the lives of their fellow shareholders, selecting two recipients.

*...these two individuals spend their time making and delivering bagged lunches in Kotzebue for the homeless and hungry.*

During their lunch hour, these two individuals spend their time making and delivering bagged lunches in Kotzebue for the homeless and hungry. Collaborating with a number of individuals to cover the costs personally, they serve roughly 25 people, three times a week. In appreciation for all they do, the Board of Directors has chosen Martin and Lucy Shroyer for the 2017 Shareholder of the Year award.



Martin Shroyer says it was a collaborative effort, and he and Lucy want to share the award with the many others who helped: "We have been helping with feeding some of the people of Kotzebue and surrounding villages since late November 2015. We started this on our own and, since then, the word has gotten out on what we do to help people. We have received donations of cash, lunchmeat, bread, sandwich bags, lunch bags, and

homemade baked goods from others and some businesses here in Kotzebue and family friends from Anchorage."

## Sophie Foster

It was only appropriate to also include one other individual as a recipient of the 2017 Shareholder of the Year award. She has given all her time and effort to also serving the homeless and hungry people of Kotzebue.

*She has given all her time and effort to also serving the homeless and hungry people of Kotzebue.*



Having collaborated with Wilfred Lane before his passing, she started the "cook house" in his memory. Working with local businesses and individuals to gather all the food possible, she serves people on Sundays at Cudd Hall. If donations of food or funds are available,

she also coordinates the Tuesday and Thursday soup and sandwiches. In appreciation for all she has done in the community of Kotzebue for those in need, the Board of Directors has chosen Sophie Foster for the 2017 Shareholder of the Year award.

Congratulations and thank you to Martin and Lucy Shroyer and Sophie Foster, 2017 KIC Shareholders of the Year!



Kathy Uhl



Shareholder Lilian Monson



Alfred Jake Sheldon receiving descendant door prize



Descendant Marvin Henry

## WORK BEGINS ON RENOVATION OF INDIANA HANGAR

Midnight Sun Global Services, with the full support of dsi Associates, began work December 18 on a \$4.5 renovation of the mission-critical Nosedock 4 hangar for the U.S. Air Force's 434th Air Refueling Wing on the Grissom Air Reserve Base (ARB) in Indiana.



**Midnight Sun  
Global Services**

The work consists of a complete exterior and interior renovation and small additions to the building. It includes structural and roof repairs, hangar-door restoration, a mezzanine addition that will house squad-command and air-crew briefing areas. All building systems – including electrical, plumbing and HVAC – will be replaced. ADA upgrades for building accessibility and life-safety enhancements are also in the design. The fire alarm and prevention systems will be replaced and expanded and the team will also be responsible for waste-management administration, sustainable construction and security communications. The most unique aspect of the project is that all work happens on an active military airfield. The project is scheduled to be complete in September 2018.

In addition to winning the project, Midnight Sun Global Services gained two new employees, compliments of our strong relationship with dsi Associates. Rick Swearingen, P.E., CQM, has joined as a senior project manager. His 10+-year history of working on the Grissom ARB with their contracting and project management teams is critical to the success of this project. John Battey will be joining us in the new year as an estimator/project controls expert.

We continued to work hand-in-hand with Susanne Hogan and dsi Associates as we submitted our Phase II proposal for the U.S. Coast Guard Region 9 multiple-award task-order contract (MATOC) on December 13. Midnight Sun Global Services is currently developing a bid for a second project at Grissom ARB – the \$1.2M 2018 Paving & Infrastructure Improvements project.

The Grissom project dates back to 2016, when KIC submitted our first bid as a subcontractor to dsi Associates. The project was cancelled later that year due to lack of funding. Fast-forward to this summer. With funding in hand, Grissom rereleased a new solicitation for the project as a small-business, competitive set aside. dsi Associates was no longer able to bid the project as a prime, so we flipped roles.



## MIDNIGHT SUN TECHNOLOGIES TEAMS UP WITH FORTUNE 500

As mentioned in our last edition, KIC subsidiary Midnight Sun Technologies LLC



(MST) has entered into a mentor-protégé agreement with one of the largest companies in the world, Jones Lang Lasalle (JLL), to go after facilities-management contracts with the federal government.

The agreement is part of an official U.S. Small Business Administration program “designed to enable successful firms to provide various forms of business-development assistance to 8(a) [companies].” It has taken a long time to put together, but recently, the agreement has been formalized under the leadership of MST Vice President Keven Truesdell.



**JONES LANG  
LASALLE**

JLL is a Fortune 500 company that specializes in real estate

and investment management. It has \$6.8 billion in annual revenue. The mentor-protégé agreement will give MST access to JLL's enormous range of resources and the guidance of its experienced executives. JLL, for its part, will be able to take advantage of MST's 8(a) designation to go after federal contracts for which it would not qualify on its own.

MST and JLL make a powerful team, being able to leverage both JLL's recognized brand name and MST's specialized services.

In its marketing material, the partnership describes what it offers this way: “JLL-Midnight Sun Technologies (JLL-MST) can streamline procurement and facilities management, relocation services and workplace-management technology while benefiting an Alaska Native corporation through mentorship from a Fortune 500 company.”

We look forward to hearing about the exciting projects Truesdell and his team are pursuing.



# Powersports delivers for borough VPSOs

KIC's Arctic Circle Powersports recently modified five Polaris Rangers for use by Northwest Arctic Borough VPSOs, and they're pretty awesome. The Powersports team customized the four-door machines specifically to serve as police vehicles in our Arctic climate. They will replace older, two-door machines also purchased from KIC, currently in five region villages.

"These are definitely modified," says KIC Logistics General Manager Steve Keefer. "We set three up with tracks, two with wheels. A machine with tracks will go anywhere in snow, make its own trail. It's like having four snow machines under you."

Powersports' talented (and Polaris-certified) mechanics Tom Dublin, Mike Hensley and Stephen Schaeffer did the modifications here in Kotzebue. In addition to the snow tracks, they installed in each machine a Lexan divider to separate the officer in front and prisoner in the rear, a handcuff bar in back and a lockable storage unit instead of the standard open bed.

"It was pretty complicated," Steve says. "Each machine has a winch on both ends, full cab, heaters, blue police lights and spotlights. If an officer has to go out in the middle of the night, he can use that spotlight to look all around the machine, so it's good for search and rescue and a number of practical applications."

Northwest Arctic Borough requested the dimensions and options, then Powersports ordered it all, received it and did the custom work. Office Manager Lorlie Short coordinated not only ordering the machines from Polaris, but also a long list of custom parts from an East Coast company that specializes in outfitting police vehicles for off-road use.

Northwest Arctic Borough VPSO Coordinator and Public Safety Director Chris Hatch tells us, "These features enable us to provide a higher level of safety for both our officers and prisoners. When we pick up a prisoner, we're responsible for him or her and we need to keep them safe. In addition, the VPSO program doesn't just provide law enforcement services. We also provide firefighting and EMS services.

"In the past, we've had no place to secure things like fire extinguishers or EMS equipment or even a basic first-aid kit. The older Rangers were pretty easy to break into and had

open beds, so people could just take the stuff. Now we have a secure place to carry life-saving equipment with us when we're patrolling, which means we're able to respond more quickly to those types of emergencies."

The three machines equipped with tracks will be shipped to Shugnak, Ambler and Noatak. Noorvik and Kiana will get the same vehicles, but with wheels year-round. The older machines the borough already owns will be moved into the communities of Kivalina, Buckland, Deering and Kobuk, where they will be stored in secure locations so they are available for use by VPSOs who visit in response to an incident. Placing equipment for future use in a community is essentially the same method the Alaska State Troopers use.



Photo courtesy of Stephanie Stein

The borough purchased the new machines with grants obtained in partnership with Maniilaq to help equip VPSOs in our communities.

"We've been putting tracks on Polaris machines for a while," says Powersports' Keefer. "Some customers order Rangers with them on. There are maybe five to eight people in the area who have them for personal use, and they switch them – they'll put the wheels back on in the spring. And that's why the borough decided to get the tracked version, because they've been holding up so well."

"These machines are very convenient for what we need," the borough's Chris Hatch adds. "Our officers will swap them back and forth. Jack it up, undo four bolts, slide the snow track off, slide the tire on, redo the four bolts. They've been excellent machines, and KIC has provided us with excellent service on everything we've bought from them over the last several years."

The borough anticipates needing to replace the machines in the next four to five years, and will look at planning for doing so during the next grant cycle.

Thanks to the whole team at Arctic Circle Powersports. Keep up the good work!



## Kikiktagruk Inupiat Corporation

P.O. Box 1050

373A 2nd Avenue

Kotzebue, Alaska 99752

## ERNIE NORTON RETIRES



KIC's long-time Lands Manager, Ernie Norton, retired August 30. He served as our Lands Manager since 2002 and was instrumental in securing our Native corporation's ANCSA lands.

It has always been one of the strongest desires of Alaska Native communities to hold title to their ancestral lands. Lands Manager is a very important position within all Alaska Native corporations. Early on, Ernie was able to schedule KIC's lands to be transferred by the U.S. Bureau of Land Management to the Corporation officially and get them properly surveyed.

*Ernie was able to schedule KIC's lands to be transferred by the U.S. Bureau of Land Management to the corporation officially and get them properly surveyed.*

There are a number of village corporations that are years away from that accomplishment. But Ernie was instrumental in getting our lands in line at an early date so we could get KIC lands transferred.

Ernie has not only played an important role at KIC, he has also served on many borough and city planning commissions. What's more, he's a friendly, familiar voice to many who have never met him through the Sunday morning radio show he hosts on KOTZ.

Thank you for your years of service to our shareholders, Ernie. Enjoy retirement!



### Cilantro Lime Salmon

#### Ingredients:

- |                                |                                       |
|--------------------------------|---------------------------------------|
| 2 Tbs. olive oil               | 1 lb. salmon fillet                   |
| 2 cloves garlic, minced        | 2 Tbs. chopped Arctic Greens cilantro |
| 1 ¼ tsp. lime juice            | Fresh lime slices                     |
| ½ tsp. salt                    |                                       |
| 3 dashes red or cayenne pepper |                                       |

#### Instructions:

1. Preheat oven to 375 degrees F.
2. Combine olive oil, garlic, lime juice, salt, pepper and half the cilantro in a small bowl. Stir to mix well.
3. Marinate the salmon in the oil mixture while the oven preheats.
4. Transfer the salmon to a baking sheet lined with foil or parchment paper, bake 12-15 minutes until flaky.
5. Remove from oven, garnish with remaining chopped cilantro and garnish with lime.
6. Serve with rice or a salad made from Arctic Greens lettuce for a satisfying meal with locally grown produce.